



Locally rooted – Globally connected

Company Profile

October 2020

wts global

WTS Global at a glance



Founded in 2003 by WTS Germany



Locally rooted - Globally connected:

Present in more than 100 countries with more than 3,000 tax professionals



Tax-focused:

Coverage of the entire range of tax advisory services



Independent & free of conflict:

No audit



Quality assurance:

Stringent quality reviews



Diverse customer base:

From multinationals to private clients



Central management & coordination:

Centrally managed global tax practice

Locally rooted – Globally connected



Highly ranked independent tax firms with
No annual audits



Fully dedicated CEO team
Central management

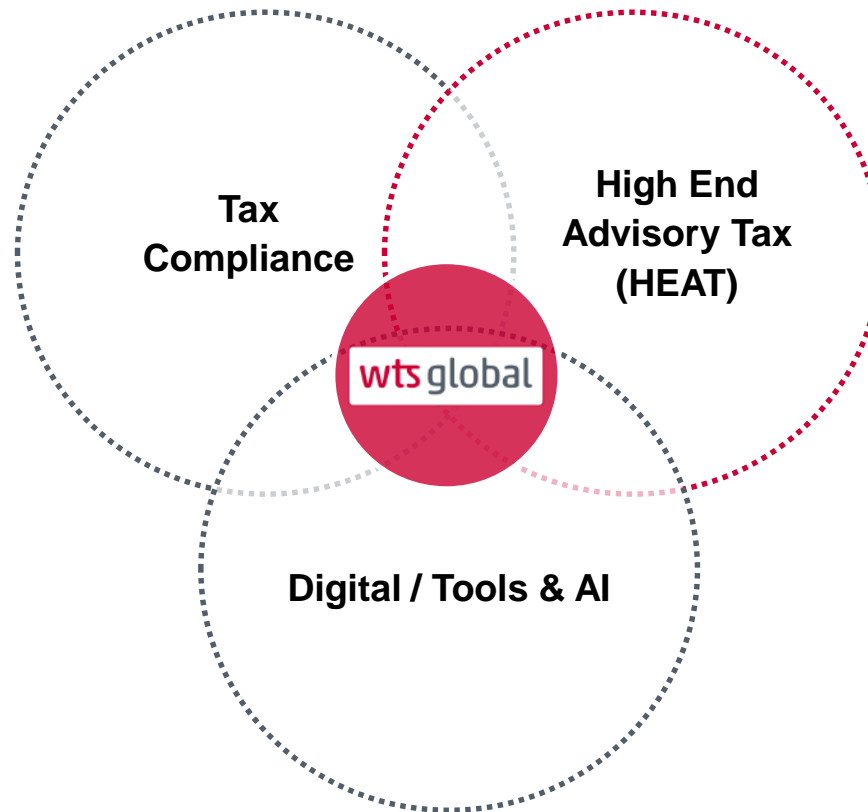


Strict quality criteria and steady
Regular quality reviews



Closely connected global tax practice
Strong governance

Transforming the global network to a leading global tax practice



Our full scope of tax services globally

Global services	
International Corporate Tax	Private Clients & Family Office Services
Mergers & Acquisitions	Global Mobility
Transfer Pricing & Valuation Services	Tax Controversy
Indirect Tax	Customs

Additional cross-cutting services	
Financial Services	
Real Estate	
Tax Technology	

Wim Wuyts – CEO, WTS Global



- » CEO since September 2017
- » Former Global Tax Director at Bekaert for 9 years
- » Works in the Tiberghien office in Ghent, Belgium
- » Has more than 20 years operational experience
- » Arthur Andersen, Levi Strauss & Co., Baxter Inc., Agfa-Gevaert, Belgian Government
- » Chairman of the Tax Committee of the Belgian Employers Federation
- » Program Director of European Centre of Executive Development (CEDEP)
- » Co-founder of the European Chapter of the Tax Executive Institute (TEI)
- » Leadership Trainings for Tax Leaders on the INSEAD Campus of Fontainebleau

Our global coverage

Africa

Algeria
 Angola
 Benin
 Burkina Faso
 Cameroon
 Cape Verde
 Chad
 Congo Brazzaville
 Democratic Rep. of Congo (DRC)
 Egypt
 Equatorial Guinea
 Gabon
 Ghana
 Guinea
 Guinea-Bissau
 Kenya
 Mauritania
 Mauritius
 Morocco
 Mozambique
 Nigeria
 São Tomé and Príncipe
 Senegal
 Tanzania
 Tunisia

Americas

North America
 USA

 South America
 Argentina
 Bolivia
 Brazil
 Chile
 Colombia
 Costa Rica
 Dominican Republic
 Ecuador
 El Salvador
 Guatemala
 Honduras
 Mexico
 Panama
 Paraguay
 Peru
 Uruguay
 Venezuela

Asia Pacific

Australia
 Bangladesh
 Cambodia
 China
 Hong Kong
 India
 Indonesia
 Japan
 Korea
 Laos
 Macau
 Malaysia
 Mongolia
 Myanmar
 New Zealand
 Philippines
 Singapore
 Taiwan
 Thailand
 Vietnam

Middle East

Bahrain
 Iraq
 Iran
 Israel
 Pakistan
 Saudi Arabia
 United Arab Emirates

Central Eastern Europe and C.I.S. Countries

Albania
 Armenia
 Belarus
 Bosnia & Herzegovina
 Bulgaria
 Croatia
 Cyprus
 Czech Republic
 Estonia
 Georgia
 Hungary
 Kazakhstan
 Kyrgyzstan
 Latvia
 Lithuania
 Macedonia
 Moldova
 Poland
 Romania
 Russia
 Serbia
 Slovakia
 Slovenia
 Turkmenistan
 Turkey
 Ukraine
 Uzbekistan

Western Europe

Austria
 Belgium
 Denmark
 Finland
 France
 Gibraltar
 Greece
 Iceland
 Ireland
 Italy
 Luxembourg
 Malta
 Netherlands
 Norway
 Portugal
 Spain
 Sweden
 Switzerland
 United Kingdom



Strong local presence on all continents
Our member firms include (amongst others)



Atlas

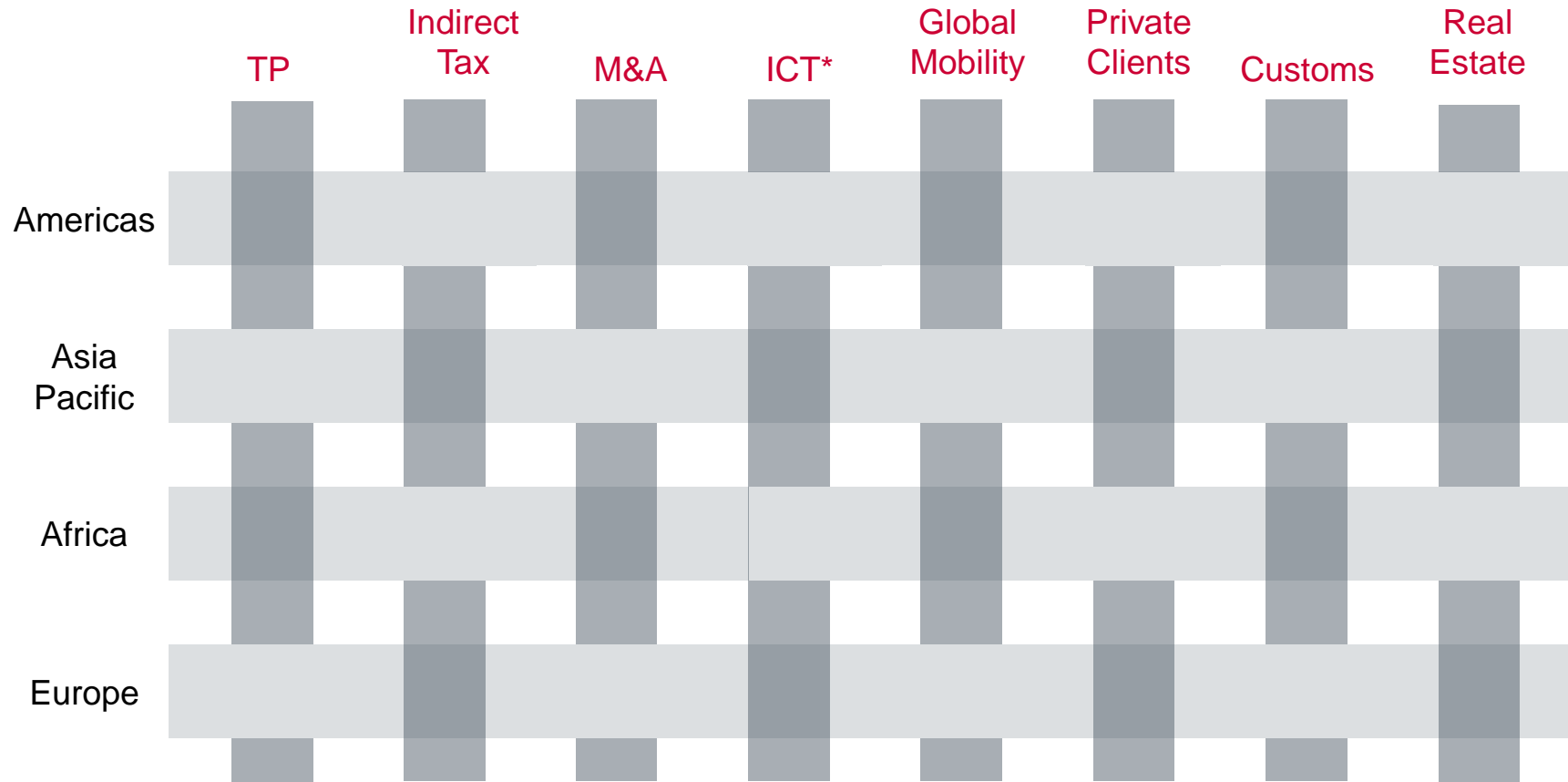
Tiberghien



villemot wts

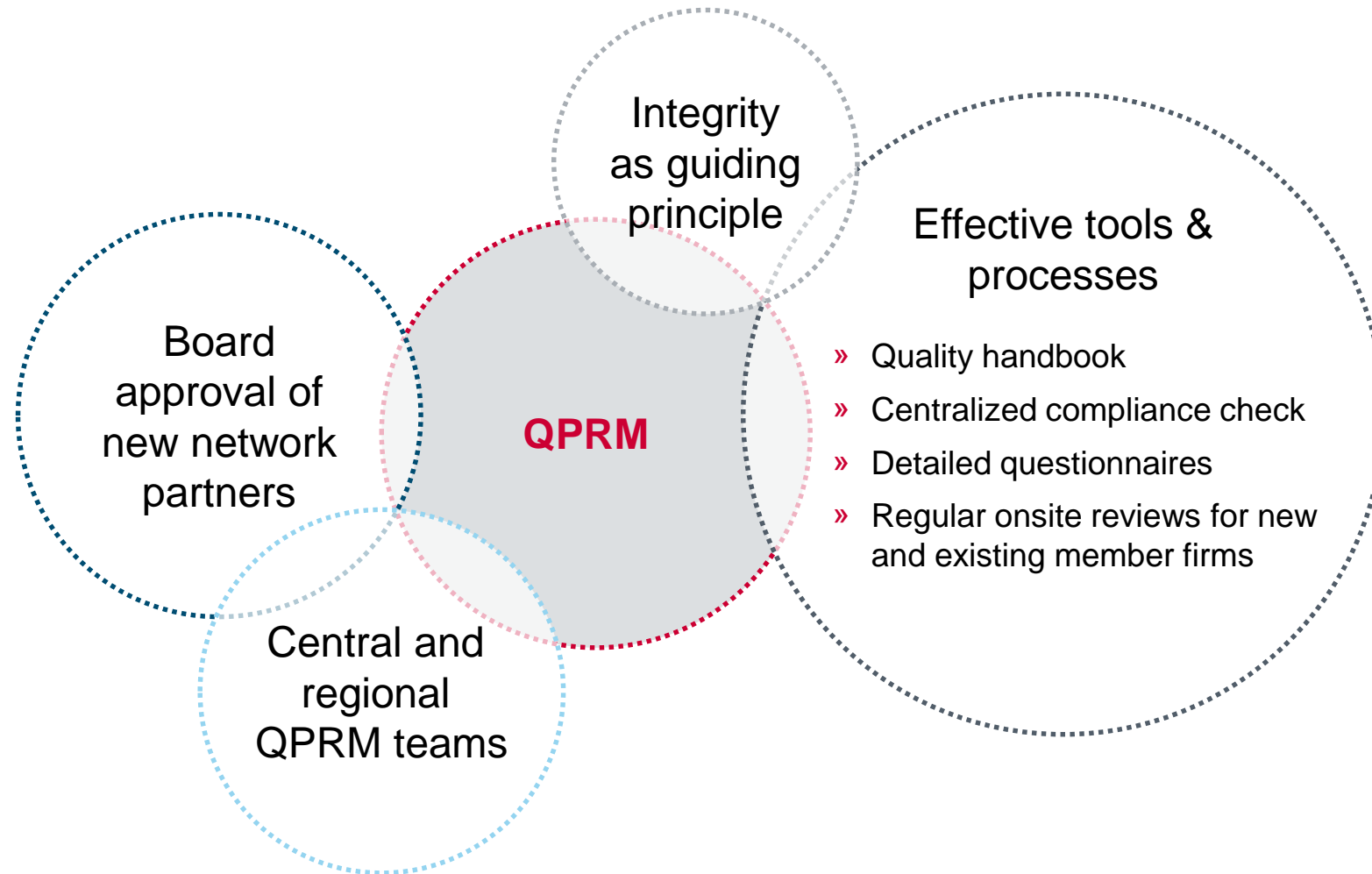


We are organized in a matrix organisation to ensure seamless cooperation and project progress



* International Corporate Tax

Our Quality, Process & Risk Management (QPRM) approach: Ensuring highest standards worldwide



The WTS Global Board: Driving continuous improvement and growth

10 directors from 4 continents



Fritz Esterer
Chairman of the Board
CEO
WTS Group
Germany



Benedicta Du-Baladad
Founding Partner & CEO
BDB Law
Philippines



Jorge Espinosa
Partner
EGB Abogados
Chile



Edward Mwachinga
Partner and Co-Founder
Viva Africa Consulting
Kenya



Bernard Peeters
Partner
Tiberghien
Belgium



Ajay Rotti
Co-Founder & Partner
Dhruva Advisors
India



Michael Ruth
Managing Partner
WTS Group
Germany



Magdalena Saja
Partner and Founder
WTS & SAJA
Poland



Jürgen Scholz
Partner
WTS GmbH
Germany



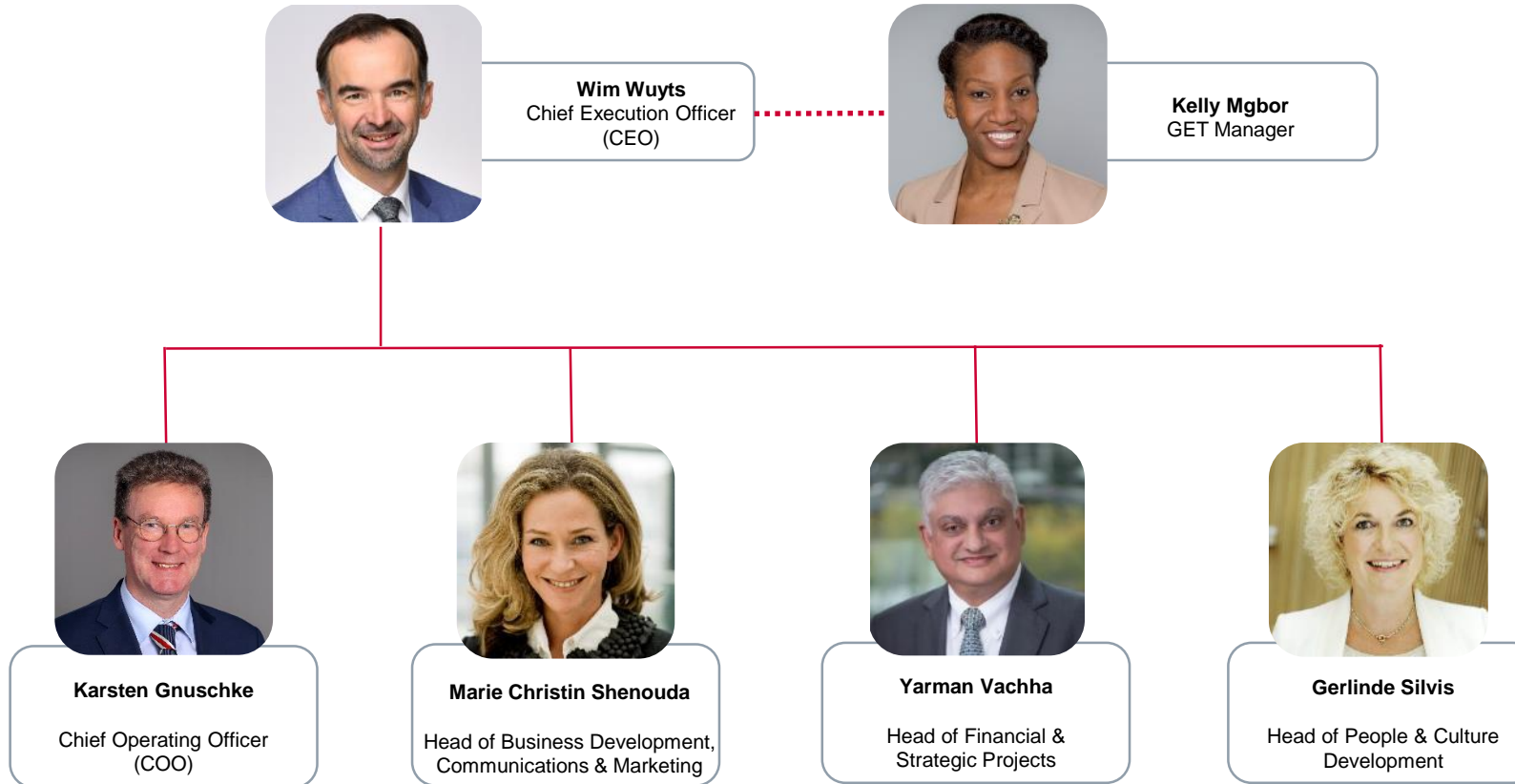
Jared Walls
Partner
Valentiam Group
USA

“ *From the early days, I was convinced that WTS Germany could only be successful within a global set up. Thus, we invested heavily in building an organization of hand-picked tax companies all over the world that have the same DNA and with whom we could jointly continue to grow with.* ”

Fritz Esterer
CEO WTS Germany and
Chairman WTS Global



The WTS Global Executive Team (GET): Focusing on strategy, good governance and business & people development



Our global client portfolio: Supporting a broad range of clients from all industries

- » Multinational companies
- » Small and medium-sized companies
- » Non-profit organisations
- » Private clients & family offices



SIEMENS

IBM

THALES



LEONI



OSRAM



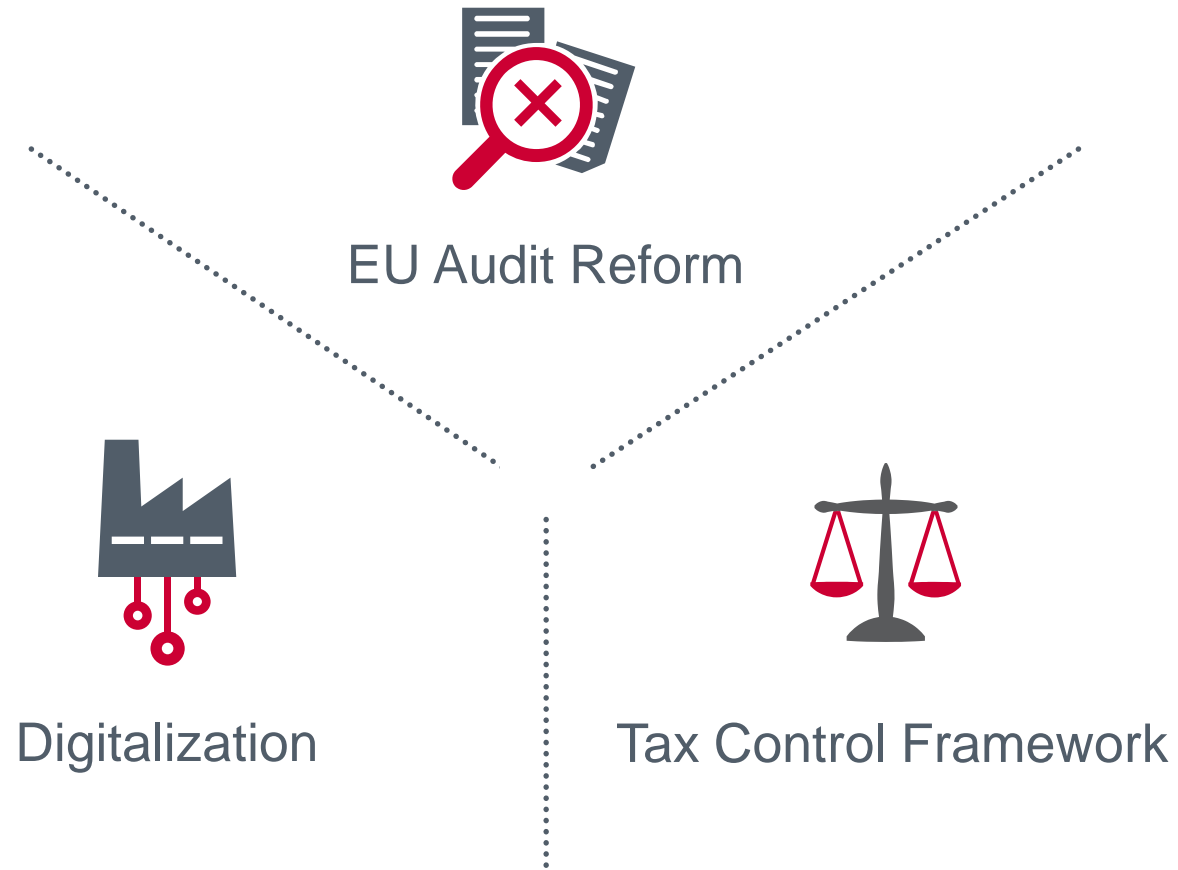
nsn

Dräger



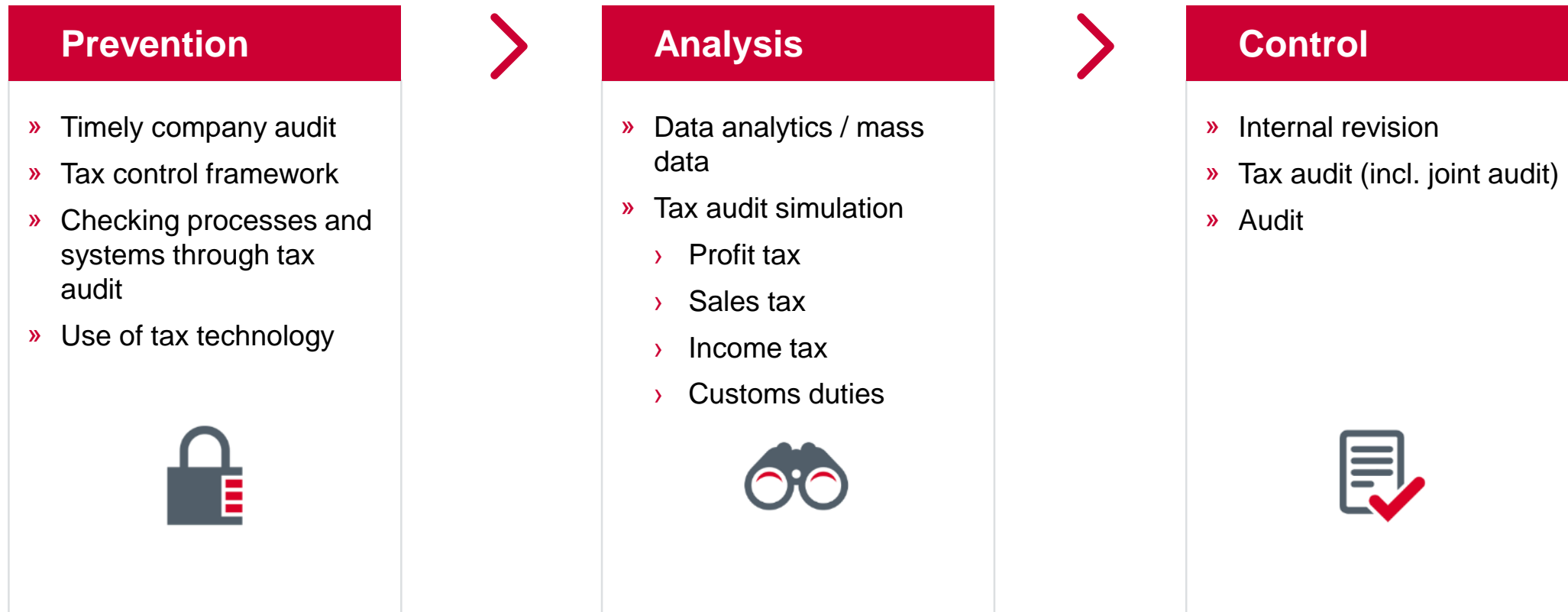
B/S/H/

Our focus on major tax trends include:





Tax Control Framework: Minimising error rates and liability risks



Cooperative Compliance

Our rankings with the International Tax Review (ITR) World Tax 2020 (Tier 1 and 2)

EUROPEAN

Austria | ICON
Belgium | Tiberghien
Czech Republic | WTS Alfery
Germany | WTS Germany
Hungary | WTS Klient Adótanácsadó
Italy | WTS R&A Studio Tributario
Italy | Studio Biscozzi Nobili
Latvia | Sorainen Riga
Lithuania | Sorainen Vilnius
Netherlands | Atlas Fiscalisten
Portugal | Vieira de Almeida
Sweden | Svalner
Ukraine | WTS tax legal consulting
United Kingdom | FTI Consulting

LATIN AMERICAN

Argentina | Rosso Alba, Francia & Asociados
Bolivia | Guevara & Gutierrez S. C.
Brazil | Machado Asociados
Colombia | Lewin & Wills Abogados
Guatemala | Mayora & Mayora
Mexico | Turanzas Bravo & Ambrosi
Paraguay | Ferrere Abogados
Peru | Rubio Leguia Normand
Uruguay | Ferrere Abogados
Venezuela | Torres, Plaz & Araujo

ASIA-PACIFIC

India | Dhruva Advisors
Philippines | BDB Law



Our Awards: Connecting the world's leading tax experts



**INTERNATIONAL
TAX REVIEW**



Recent tax awards within WTS Global include:

» Chambers and Partners

- › Tier 1 ranked global network 2020 • **WTS Global** (continuously since 2012)

» International Tax Review

- › Baltic States Tax Firm of the Year 2020 & 2019 • **Sorainen**
- › Best Newcomer Firm of the Year 2020 • **WTS Dhruva Consultants**
- › India Tax Firm of the Year 2020 & 2019 • **Dhruva Advisors LLP**
- › India Tax Disputes of the Year 2020 • **Dhruva Advisors LLP**
- › Austria Tax Firm of the Year 2019 • **ICON**
- › European Indirect Tax Firm of the Year 2019 • **WTS Global**
- › Germany Transfer Pricing Firm of the Year 2019 • **WTS Germany**
- › Italy European Impact Deal of the Year 2019 • **Studio Biscozzi Nobili (SBN)**
- › Ukraine Transfer Pricing Firm of the Year 2019 • **WTS Consulting/KM Partners**

Our global key values – the WTS Global DNA Innovative, passionate, excellent and reliable



Innovative: Designing tax digitisation proactively



Passionate: Offering speedy top quality customised solutions



Excellent: Internationally, regionally or locally recognized



Reliable: Rapid response time with one single point of contact

“ I am impressed with what WTS Global has achieved in only 17 years. I am proud to be part of the organization and member of the board. The partner firms worldwide are all passionate to build THE leading independent tax network. For the African region, I can proudly say that this mission is completed. ”

Edward Mwachinga
Director, WTS Kenya
Nairobi, Kenya





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